Daily Method of Operation

Tracking Sheet

THE EMPIRE

Point System	
Activity	**Points**
3-way call	1
Presentation	1
PBR (each 3 guests)	5
Gameplan/Follow-up appointment	1
Saturday Training (2nd exposure only)	2
Sign-up rep with payment	2
Qualified within 48 Hours	2
Qualified within 30 days	1
Pre-register rep for Nationals	2

Name: _____

Start date: _____

Weekly points total: _____

TC Point Totals

Leg 1	Leg 2	Leg 3

TC Date: _____

Day	3-way	Presentation	PBR	Follow-up	Saturday Training	Sign-up	QTT 48 hrs	QTT 30 days	Pre-reg
Monday									
Tuesday									
Wednesday									
Thursday									
Friday									
Saturday									
Sunday									

Follow-up Page

Date	Name	Activity	Next step	Notes